

Vacancy: Sales Director
International Trading Company in Beijing



We are a trading&consulting company with offices in Beijing and Shenzhen.
Our core activities can be split up in 3 parts:

1. representing several foreign brands in China (www.kngasia.com/brandmanagement.htm)
often specialized on furniture and decoration (www.furniture-hq.com)
2. we source and export (http://www.kngasia.com/trading_logistics.htm), often with a specialty
in the furniture and deco business (www.asianhomedeco.com)
3. consulting work on various larger projects

We are currently recruiting a Sales Director to be in charge of the development of our 3 major interior decoration brands.

Requirements:

- High level of Mandarin speaking and writing (native preferred)
- At least basic knowledge of English speaking and writing
- Affinity with design, flower-art, flooring, architecture strongly preferred
- Self motivated, independent and efficient worker
- Willing to travel around China, with base in Beijing and/or Shenzhen
- Proven successful sales performance
- Management skills:
 - lead team of sales people and agents
 - reporting
 - pro actively suggest improvements continuously
- Basic knowledge of accounting and standard software packages (MS Office)
- Good understanding of common marketing tools
- Additional skills giving a plus: knowledge of logistics, import/export docs, computer drawing

We offer:

- F-visa if required
- Challenging but rewording work, allowing personal growth and career development
- Fair basic salary and performance based bonuses
Allowances for housing, travelling, expenses,

Start: as soon as possible

Please send me a short paragraph about why you're interested, as well as your CV in English to:
frederic@kngasia.com (you will always receive a reply unless your email was lost in spam!)