

Vacancy: General Manager Industrial Development Zone, XiangCheng, Suzhou



Our company is in charge of developing a Sino-European Business Development Zone close to Suzhou. Besides finding foreign leads, we offer a full range of services that make it attractive for companies to settle in our zone. Besides a complete marketing program (promotion, research, targeting, road trips, media, ...), we define the strategy to make us stand out from the crowd. Through a close cooperation with the local government we can also make sure the infrastructure meets the needs of the leads.

A Western style management is headed by the CEO, and supported by a board of directors consisting of high influential seniors from various industries and regions.

In the local office, the GM, with a European nationality, leads a team of 8-12 people with a healthy mix of seniority and young talent. Two more foreigners are responsible for business development in each a different geographic region.

For the position of GM we're now looking for the following **profile:**

- European
- Entrepreneurial mindset, leader, networker and decision maker
- At least 5 years experience in China or related business and leading a team
- Good overall knowledge of running a business: management, finance, HR, admin, ...
- At least basic knowledge of Mandarin, though HSK4 strongly preferred

Main job **tasks and responsibilities:**

- Management:
 - o Fine-tuning of business- and marketing plan
 - o Plan and implement procedures and systems to maximize operating efficiency
- Finance:
 - o Allocate use of available resources
 - o Full P/L responsibility
 - o Able to supervise accounting and finance departments
- HR:
 - o Determine staff requirements and recruit team
 - o Team building
- Reporting:
 - o Efficient reporting to the board and government
 - Define and implement goals, KPI's, ...
 - Financial reporting
 - o Review performance data (financial, sales and activity reports) to monitor and measure efficiency, goal progress and activity levels

We offer:

- F-visa if required
- Challenging but rewarding work, allowing personal growth and career development
- Fair basic salary and performance based bonuses
Allowances for housing, travelling, expenses,

Start: as soon as possible

Solicitation:

- Please send CV and motivation letter to frederic@kngasia.com